

Buyer-side technology judgment

For technology companies, integrators, executives, and investors.

We've been the buyer. We know what works.

CURRENT ADVISORY WORK

Advising major federal systems integrators, technology companies, and advisory firms on technology strategy, federal market positioning, ecosystem partnerships, and executive decisions.

Former Treasury CIO

Tony Arcadi, Principal

\$500M

Departmental IT budget

\$8B

Technology governance

ECOSYSTEM & PARTNERSHIP STRATEGY

We see the combinations others miss.

Partner identification, capability mapping, integrator alignment, and joint go-to-market strategy.

The outcome: complementary capabilities and a shared value proposition built around a real customer problem.

STRATEGIC TECHNOLOGY & EXECUTIVE ADVISORY

Technology strategy, executive counsel, AI governance, cybersecurity, and operational resilience.

The outcome: A clear decision framework and prioritized course of action.

FEDERAL & REGULATED MARKET GROWTH

Mission-technology fit, stakeholder translation, market readiness, and budget and procurement reality.

The outcome: An informed go/no-go, priority use cases, and a credible path to adoption.

INVESTMENT & TECHNOLOGY DILIGENCE

Technology credibility, operational risk, market assumptions, and customer adoption constraints.

The outcome: An assessment of the risks and assumptions that matter before committing resources.

EXPERIENCE THAT FITS THE ENGAGEMENT

Tony Arcadi brings decades of federal technology leadership across Treasury and Justice. A network of former CIOs, procurement and budget leaders, cybersecurity executives, and senior technology specialists contributes the disciplines each engagement requires.

HOW WE WORK

Retained advisory / Focused assessments / Targeted engagement support

SELECTED FEDERAL SERVICE HONORS

Treasury Secretary's Distinguished and Meritorious Service Awards.

U.S. Marshals Service Director's Distinguished Service Award and Meritorious Service Award.